
From: Thwaytes, Spencer
Sent: Wednesday, April 15, 2020 1:57 PM
To: Shah, Ashok; Frey, Thomas; Sashikumar Bindu, Sharath
Subject: RE: Per our discussion this morning.....
Attachments: FFT- Airbus Delivery Schedule Scenerio_15April2020.xlsx

Looping Thomas into this to assist needs be as we need to run through the FP&A fleet plan.

I'll put time on the calendar shortly to discuss.

From: BISHOP, Ray <ray.bishop@airbus.com>
Sent: Wednesday, April 15, 2020 1:49 PM
To: Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Jimmy,

Further to your recent discussions with Chris and Robert, please find attached a delivery schedule scenario for Frontier's review.

Please let us know if you have time this afternoon to discuss and we can set up a call, when we can share our preliminary estimate the attached delivery schedule change would have on Frontier's 2020 PDP obligations.

The attached new delivery schedule scenario (i) does not constitute an offer and is being sent without prejudice to any provisions of the A320 Purchase Agreement, (ii) remains subject to Airbus approval, including all delivery movements which remain subject to industrial feasibility and confirmation by Airbus, and (iii) does not constitute a change to the A320 Purchase Agreement. Accordingly, all Predelivery Payment obligations remain as per the existing A320 Purchase Agreement delivery schedule.

Thanks,
Ray

From: Dempsey, Jimmy [mailto:Jimmy.Dempsey@flyfrontier.com]
Sent: Tuesday, April 14, 2020 6:17 PM
To: JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; BISHOP, Ray <ray.bishop@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Chris/Robert

Can you copy Spencer and Sharath in the response so we can analyze the changes. They are copied above.

Thanks
Jimmy

From: JONES, Christopher CH <chris.p.jones@airbus.com>
Sent: Saturday, April 11, 2020 10:00 AM
To: Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; BISHOP, Ray <ray.bishop@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>
Subject: Per our discussion this morning.....

Jimmy.

Thanks for taking the time to chat this morning. In response to your request that Airbus consider delaying a number of your 2020 deliveries to facilitate third party financing with AMCK, Airbus could contemplate the following starting in 2020:

Planned	2020	2021
Before	13 (-3 del)	18
Change	-4	-2 (+4 -6)
Revised	9 (-3 del)	16

Redacted

In terms of delivery months this would translate to:

Type	CACID	MSN	Planned Delivery	Revised Delivery
A320	10005488	9549	April 2020	June 2020
A320	10005489	10031	April 2020	July 2020
A320	10005491	10089	May 2020	July 2020
A320	10005493	10119	June 2020	Sept 2020
A320	10005495	10298	Oct 2020	Nov 2020
A320	10005496	10327	Oct 2020	Dec 2020
A320	10005497		Sept 2020	Jan 2021
A320	10005498		Nov 2020	Jan 2021
A320	10005492		Dec 2020	Mar 2021
A320	10005494		Dec 2020	Mar 2021

Trust you appreciate the significant impact this has on our near-term cash-flow however in the interest of partnership and accommodating the unique circumstances we both face, we hope this proves to be a key enabler to securing the delivery of aircraft in 2020 at this critical time.

For the avoidance of doubt, this is non-binding, does not constitute an offer and remains subject to change at any time by Airbus without notice.

Look forward to your feedback in the next day or so.

Best,
C

Chris Jones
Senior Vice President Customers NA

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	Total	Current	Total	New	Delta
2020 total:		15	6		-9
2021 total:		13	16		3

Redacted

Rank	CACID	Type	Current as of Amendment 8		New Delivery Schedule
			SDM/SDQ	Year	
52	10005488	A320 Aircraft	March	2020	June 2020
53	10005489	A320 Aircraft	March	2020	July 2020
54	10005490	A320 Aircraft	Delivered		
55	10005491	A320 Aircraft	May	2020	July 2020
56	10005492	A320 Aircraft	May	2020	2nd 2021
57	10005493	A320 Aircraft	June	2020	September 2020
58	10005494	A320 Aircraft	June	2020	2nd 2021
59	10005495	A320 Aircraft	August	2020	November 2020
60	10005496	A320 Aircraft	August	2020	December 2020
61	10005497	A320 Aircraft	September	2020	1st 2021
62	10005498	A320 Aircraft	September	2020	1st 2021
63	10005499	A320 Aircraft	November	2020	1st 2021
64	10005500	A320 Aircraft	November	2020	1st 2021
65	10005501	A320 Aircraft	December	2020	1st 2021
66	10005502	A320 Aircraft	December	2020	2nd 2021
67	10005503	A320 Aircraft	December	2020	2nd 2021
68	10005504	A320 Aircraft	January	2021	2nd 2021
69	10005505	A320 Aircraft	February	2021	2nd 2021
70	10005506	A320 Aircraft	March	2021	3rd 2021
71	10005507	A320 Aircraft	March	2021	3rd 2021
72	10005508	A320 Aircraft	June	2021	4th 2021
73	10005509	A320 Aircraft	June	2021	4th 2021

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Rank	CACID	Type	Current as of Amendment 8		New Delivery Schedule	
			SDM/SDQ	Year	SDM/SDQ	Year
Redacted						
80	10005516	A320 Aircraft	May	2021	4th	2021
Redacted						

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			SDM/SDQ	Year	SDM/SDQ	Year

Redacted

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Rank	CACID	Type	Current as of Amendment 8		New Delivery Schedule	
			SDM/SDQ	Year	SDM/SDQ	Year

Redacted

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Rank	CACID	Type	Current as of Amendment 8		New Delivery Schedule	
			SDM/SDQ	Year	SDM/SDQ	Year

Redacted

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